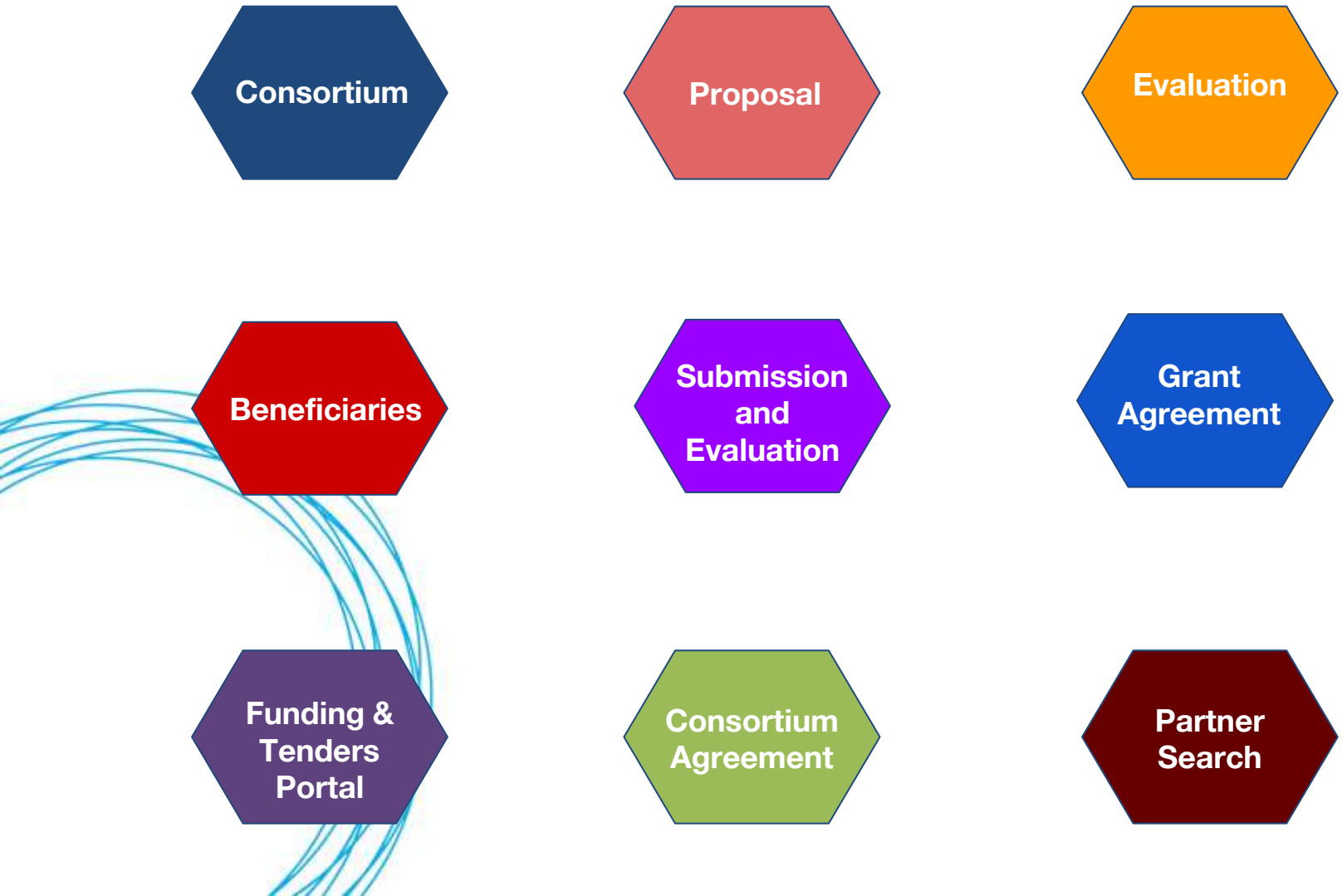
How to build a Consortium

Mark Meilak - ICT, Nanotechnologies & Secure Societies.
Tamara Schembri - Europe in a changing world, Science with and for Society and Climate action, environment.

Glossary

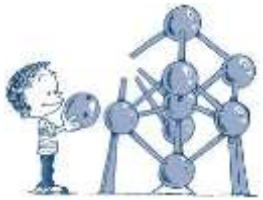

Consortium
Proposal
Evaluation
Beneficiaries
Submission and Evaluation
Grant Agreement
Funding & Tenders Portal
Consortium Agreement
Partner Search

Contents

Idea

Project

Consortium



Grant Agr.

Proposal

Submission

Idea

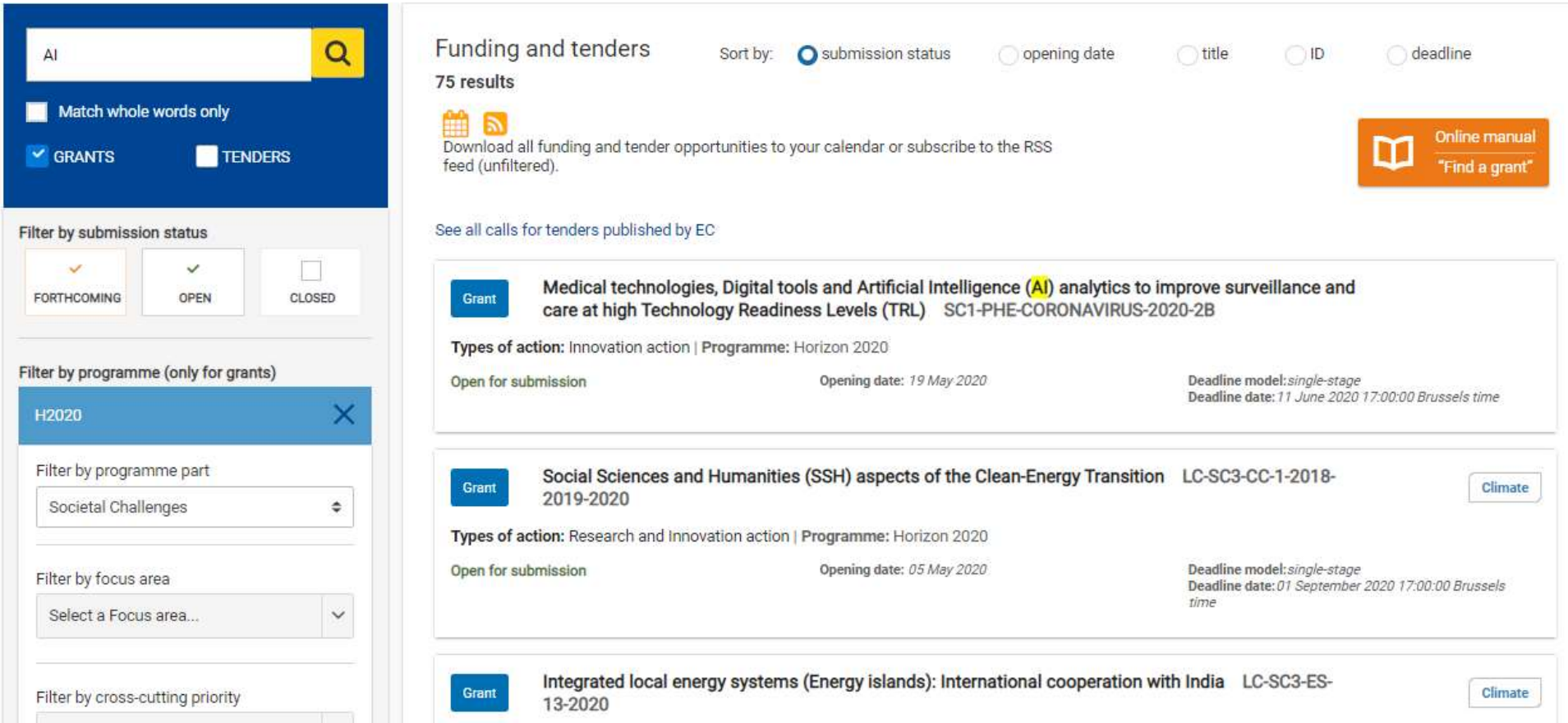
Finding the perfect topic that matches your idea

Go onto the Funding and Tenders Portal

Type in your keywords:

- Migration
- AI
- Ports
- Aviation
- Traffic
- Climate

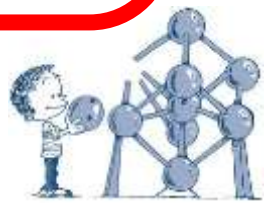
Example


AI
Match whole words only
GRANTS
TENDERS
Filter by submission status
FORTHCOMING
OPEN
CLOSED
Filter by programme (only for grants)
H2020
Filter by programme part
Societal Challenges
Filter by focus area
Select a Focus area...
Filter by cross-cutting priority
Funding and tenders
75 results
Sort by: submission status opening date title ID deadline
Download all funding and tender opportunities to your calendar or subscribe to the RSS feed (unfiltered).
Online manual
"Find a grant"
See all calls for tenders published by EC
Grant
Medical technologies, Digital tools and Artificial Intelligence (AI) analytics to improve surveillance and care at high Technology Readiness Levels (TRL) SC1-PHE-CORONAVIRUS-2020-2B
Types of action: Innovation action | Programme: Horizon 2020
Open for submission
Opening date: 19 May 2020
Deadline model: single-stage
Deadline date: 11 June 2020 17:00:00 Brussels time
Grant
Social Sciences and Humanities (SSH) aspects of the Clean-Energy Transition LC-SC3-CC-1-2018-2019-2020
Climate
Types of action: Research and Innovation action | Programme: Horizon 2020
Open for submission
Opening date: 05 May 2020
Deadline model: single-stage
Deadline date: 01 September 2020 17:00:00 Brussels time
Grant
Integrated local energy systems (Energy islands): International cooperation with India LC-SC3-ES-13-2020
Climate

Consortium

Idea

Project
Consortium



Grant Agr.
Proposal

Submission

UNDER CONSTRUCTION

Commission européenne

What are the needed expertise?

1. Complementarity
2. Interdisciplinarity
3. Balance
4. Excellence

General rule : The European Commission often requires a minimum of 3 partners per project - Coming from EU Member States or Associated Countries .

How To Find Partners – Events

NCP Networks

How To Find Partners – Other Initiatives

Other initiatives

- Cordis - https://cordis.europa.eu/project/id/676166
- Project Repository Journals - https://www.europeandissemination.eu/the-project-repository-journal
- Dashboard - shows entities involved in projects. - https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/horizon-dashboard

Plumtri - Research and Innovation Platform

EURAXESS

You can search for Researchers & Entrepreneurs through the EURAXESS database!

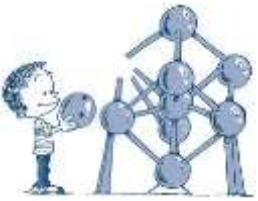
Access the following link : https://euraxess.ec.europa.eu/partnering

euraxess

RESEARCHERS IN MOTION

European Commission | EURAXESS is a European Commission's Directorate-General for Research and Innovation initiative

A word on public partner search - NCPs



ONE PAGE PROPOSAL DESCRIPTION

Information about the proposer

Organisation	
Address	
Type of partner	SME, University, Research Centre, Large Company, Public Administration, Association, other
Website	

Contact person	
Email	
Telephone	
Position	

Experience in European funds	Y/N	Willing to coordinate	Y/N
Date of publication	dd/mm/yyyy	Deadline for answer	dd/mm/yyyy

Call information

Call identifier	H2020-xxxx	Deadline of the call	dd/mm/yyyy
Topic Target			
Funding Scheme	RIA-IA-CSA	Evaluation	1 stage – 2 stages

Project Overview

Headline:
1 line general description of the project

Proposal name	optional	Duration	optional
Keyword(s)	optional		

Objectives of the project:
List here the concrete objective(s) of the project.
- Objective 1
- Objective 2 …

Partner(s) already involved:
List here the expertise or the profiles of the partner(s) that is/are already involved. You don't need to list the name(s) of your partner(s).

Additional partners needed

Required skills and expertise:
Short description of the profile(s) needed to develop the project, or general description and experience of the possible partner(s) wanted. This should be related to the work to be carried out in the frame of your proposal. Try to be specific to in order to avoid unwanted replies that can take you a lot of time to process.

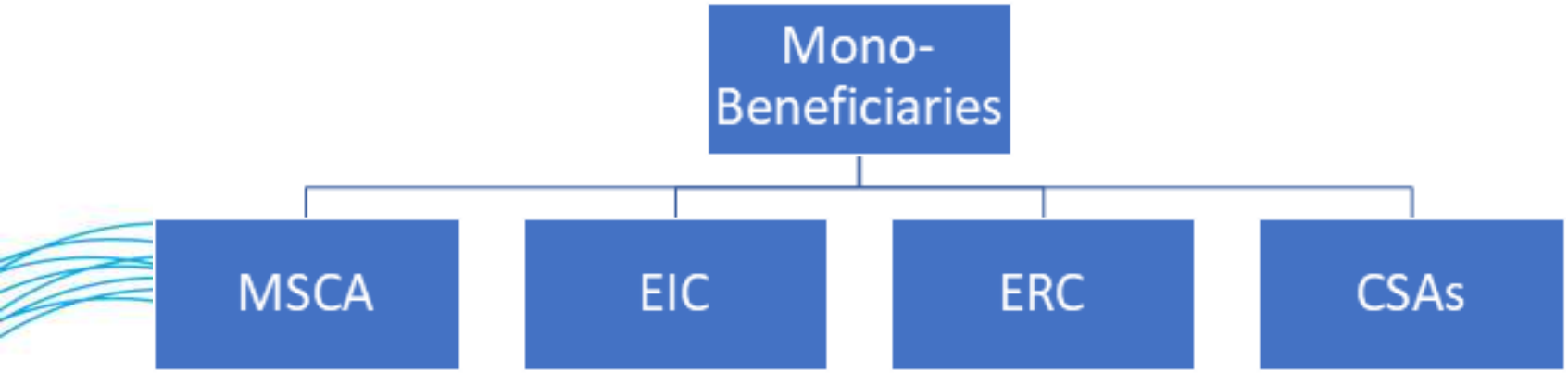
Description of the work to be carried out by the partner(s) sought:
Describe the task(s) that the future partner will be responsible for inside the project. How are the expertise of the futur partner(s) fitting in the consortium to reach the objectives

Type of partner sought:
SME, University, Research Centre, Large Company, Public Administration, Association, other…

Please include:

- Organisation profile,
- Contact details,
- Past experience and expertise,
- List of topic/s which you are searching,
- Your role in the project,
- Why you should be chosen to be part of the consortium.

Consortium Exceptions!



How to find partners

- Partner Search
- E.E.N.
- ERRIN
- NCP networks
- Participant Portal
- LinkedIn H2020 groups
- Ideal-ist
- NCPs Care
- SeReMa

Consortium and the proposal

- How does the consortium as a whole reach the objectives?
- Complementarity of partners?
- Are you covering all objectives and impact of the topic?
- What does every single partner contribute to this ? Does everyone have an appropriate and relevant role in the consortium?
- Do you have partners from 3rd countries?

The coordinator has the main responsibility for the proposal making process however the consortium partners need to provide their input.

Consortium Responsibilities

Co-ordinator

Single point of contact between participants and EC for the proposal - Overall planning of proposal - Full rights for action in ESS

Partner:

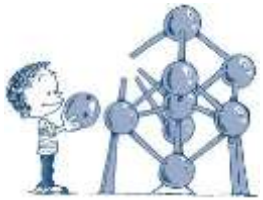
Invited by coordinator to fill in administrative forms - Restricted rights for action in ESS

Action	Proposal Coordinator	Partner
Select the call	Yes	No
Add, invite participants	Yes	No
Submit the proposal	Yes	No
Read complete proposal	Yes	Yes
Define the budget tables	Yes	No
Create contacts for a partner	Yes	No

Idea

Project

Consortium



Grant Agr.

Proposal

Submission

The Kick-off meeting

- Read the Topic Call Test Carefully
- Underline the keywords and start making the Connections with EU policies
- Understand the Objectives, Activities, Means, Impacts, Budget & resources.
- Focus on the sections:
  Excellence
  Impact
  Quality of Implementation

Why a Kick-off meeting?

Everybody speak the same language

To know each others – to validate the commitment

Avoid misunderstandings

Agree on common objectives - why

Publications

Universities–Research Centres

Industry

Turnover

Move forward in the same direction

- Each beneficiary must come out as a winner

Proposal Structure

Part A

Official Forms (A1,A2,A3)
Partner's details, Proposal Summary, Costs

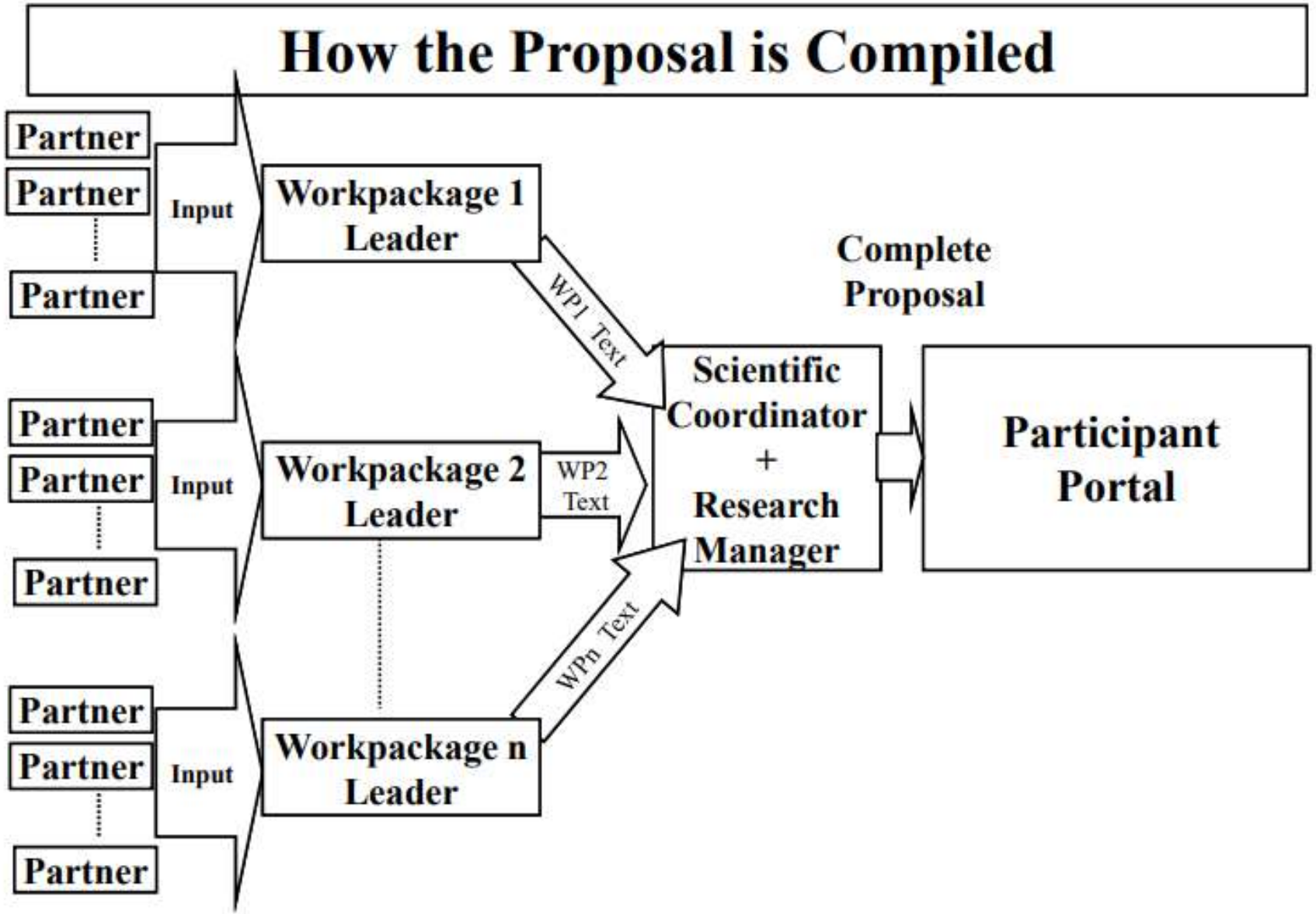
Part B

1. Excellence
2. Impact
3. Quality and Efficiency of the Implementation
4. Members of the Consortium
5. Ethics and Security Issues

Part A
General information (coordinator)
Participant information, (1 for each partner)
Budget (completed by the coordinator)

Part B
The sections follow the evaluation criteria

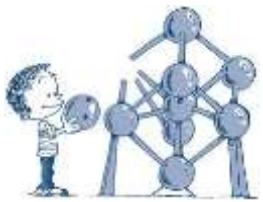
Proposal Inputs



Idea

Project

Consortium



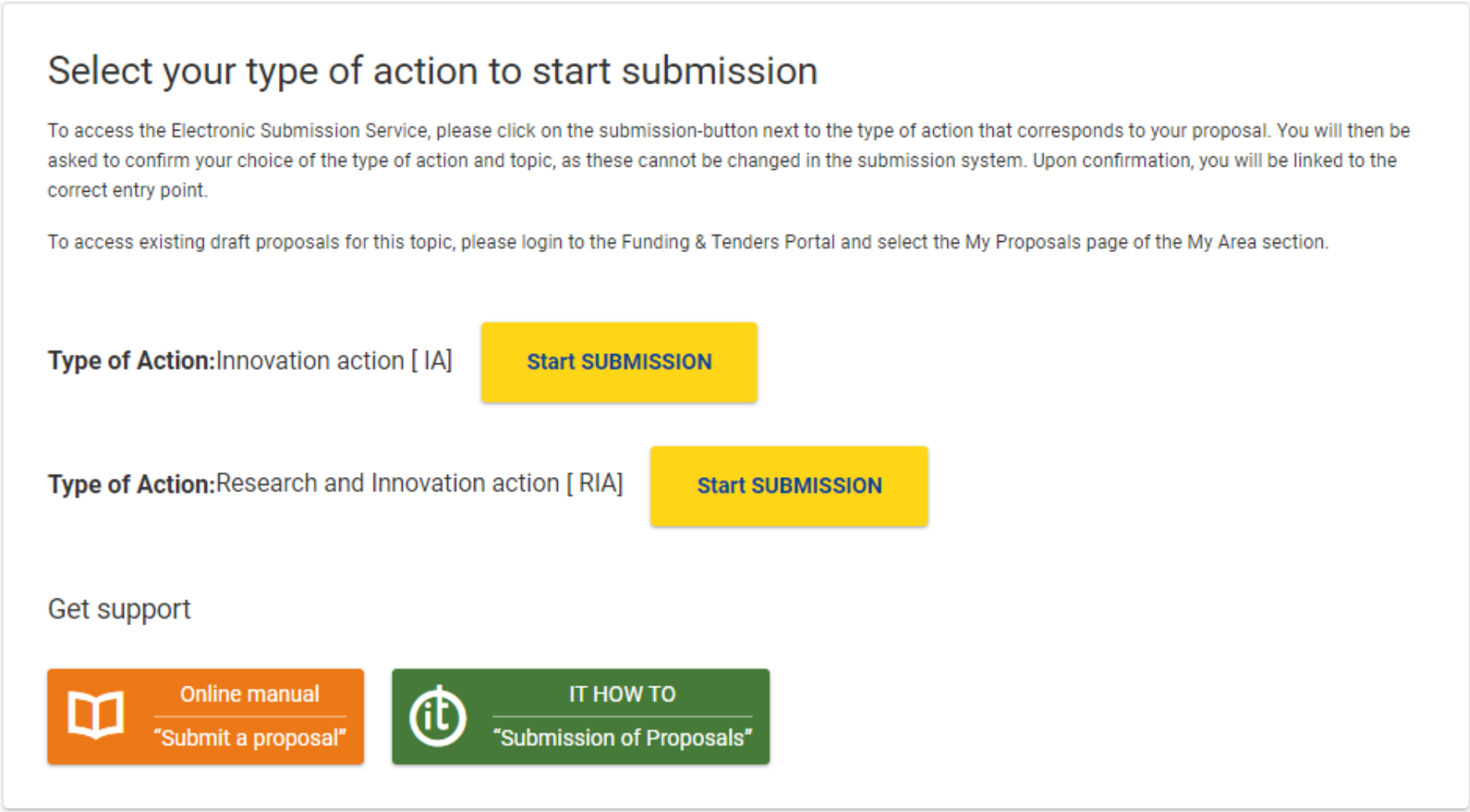
Grant Agr.

Proposal

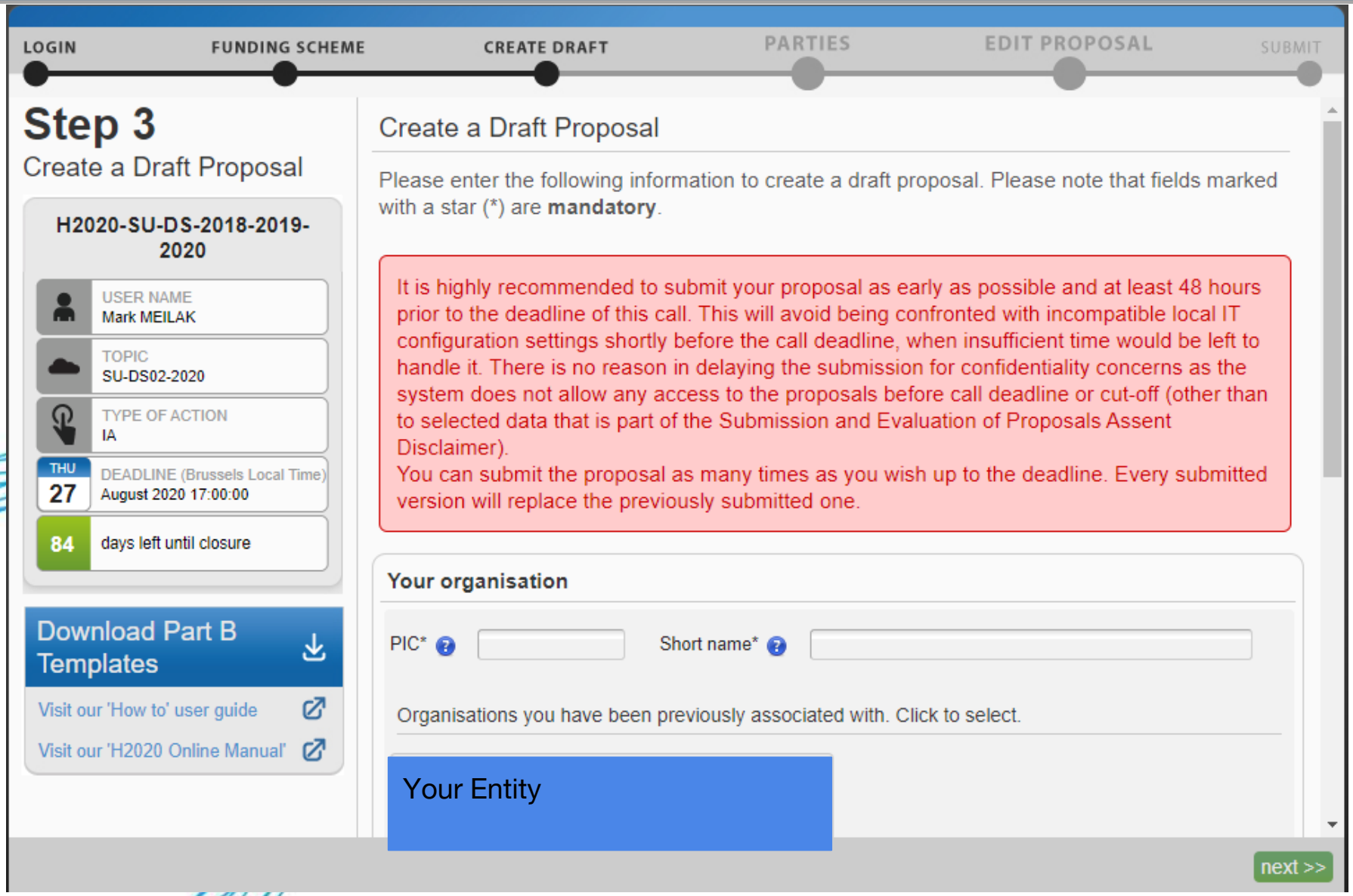
Submission

How to submit

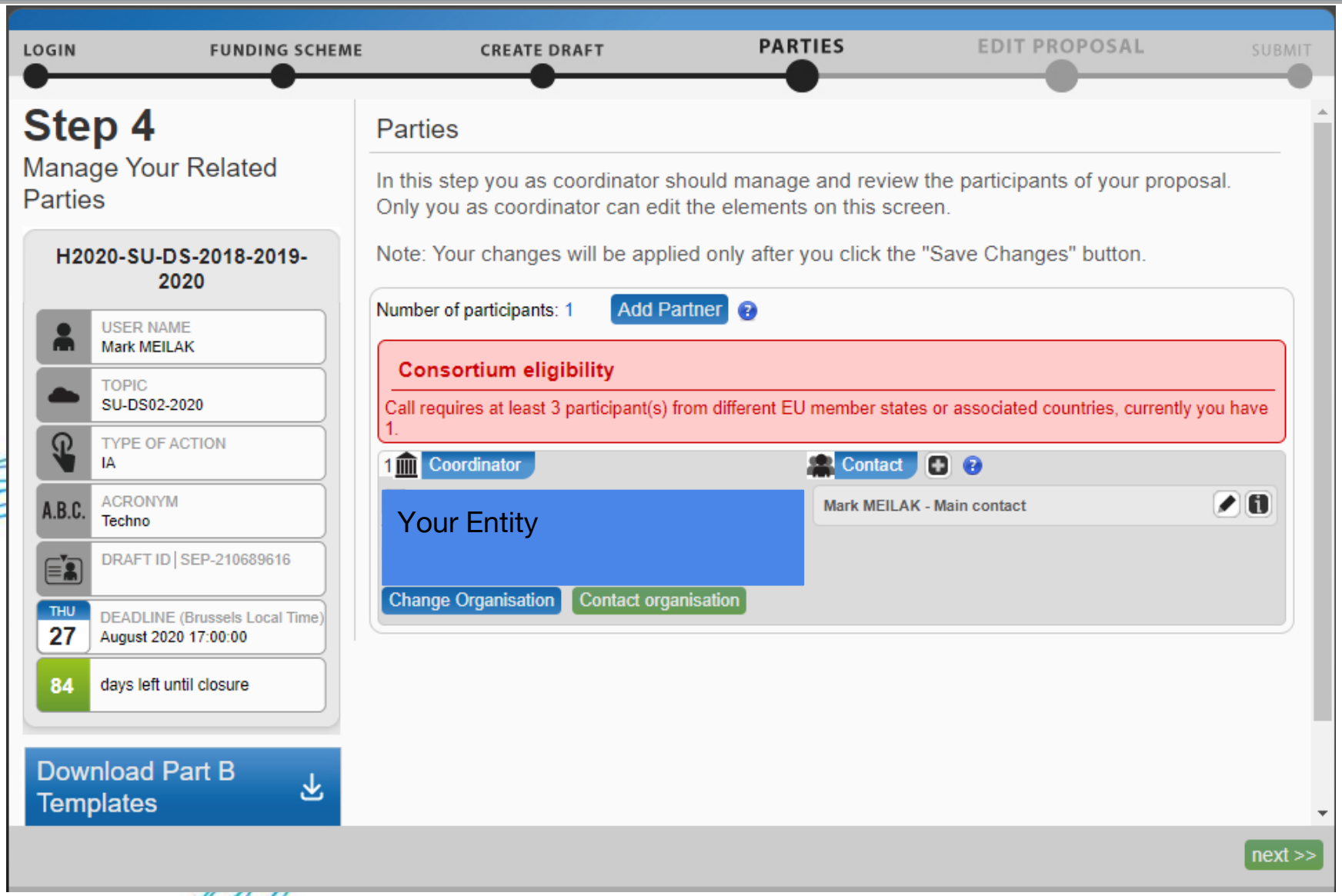
You need your EU Login



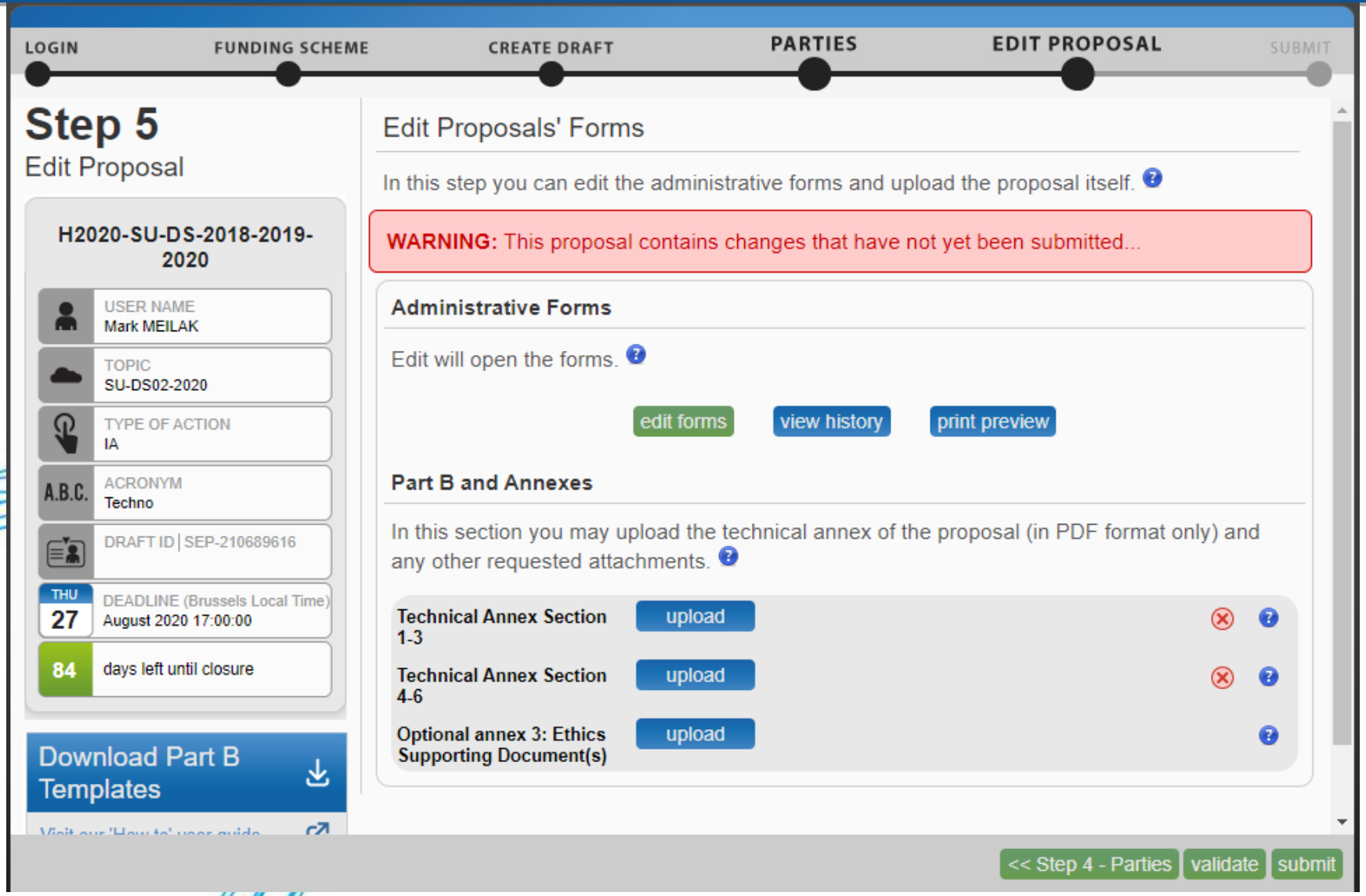
Start from Draft



Parties


LOGIN
FUNDING SCHEME
CREATE DRAFT
PARTIES
EDIT PROPOSAL
SUBMIT
Step 4
Manage Your Related Parties
H2020-SU-DS-2018-2019-2020
USER NAME
Mark MEILAK
TOPIC
SU-DS02-2020
TYPE OF ACTION
IA
A.B.C.
ACRONYM
Techno
DRAFT ID | SEP-210689616
THU
27
DEADLINE (Brussels Local Time)
August 2020 17:00:00
84
days left until closure
Download Part B Templates
Parties
In this step you as coordinator should manage and review the participants of your proposal. Only you as coordinator can edit the elements on this screen.
Note: Your changes will be applied only after you click the "Save Changes" button.
Number of participants: 1
Add Partner
Consortium eligibility
Call requires at least 3 participant(s) from different EU member states or associated countries, currently you have 1.
1 Coordinator
Contact
Your Entity
Mark MEILAK - Main contact
Change Organisation
Contact organisation
next >>

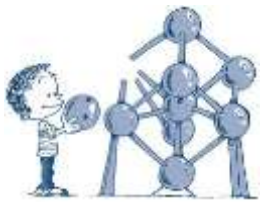
Edit Proposal



Idea

Project

Consortium



Grant Agr.

Proposal

Submission

Grant Agreement

Desca Model Grant Agreement

What is DESCA?

DESCA (Development of a Simplified Consortium Agreement) is a Model Consortium Agreement with reliable frame of Reference for project consortia.

DESCA enjoys broad support within the FP community.

The DESCA Model Consortium Agreement was specifically designed for Horizon 2020 "Research and Innovation Actions" and "Innovation Actions".

Developed by
by ANRT, EARTO, KoWi, LERU, VTT, ZENIT, Fraunhofer and the Helmholtz Association.

Desca Model Grant Agreement

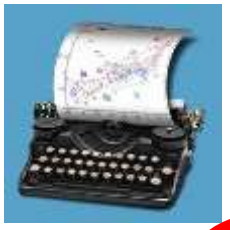
- Mandatory to conclude Consortium Agreement

- Main contents of Consortium Agreement:
  - Roles, responsibilities, governance, decision-making
  - Financial provisions, liabilities
  - Dispute settlement
  - Confidentiality, dissemination
  - Provisions on access to project results and Background

- Some Grant Agreement IP provisions are mandatory, some leave a certain leeway for negotiations in the Consortium Agreement

DESCA
Horizon 2020 Model Consortium Agreement
www.DESCA-2020.eu

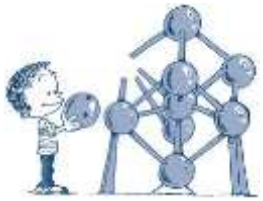
Desca Model Grant Agreement



Idea

Project

Consortium

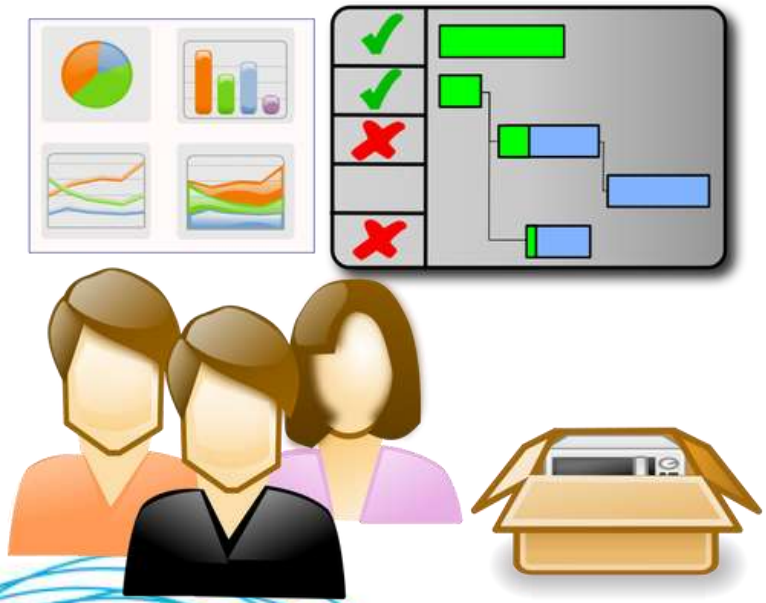


Grant Agr.

Proposal

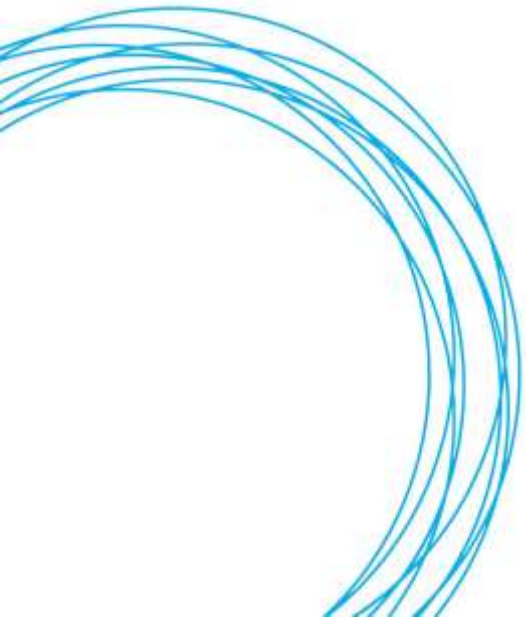
Submission

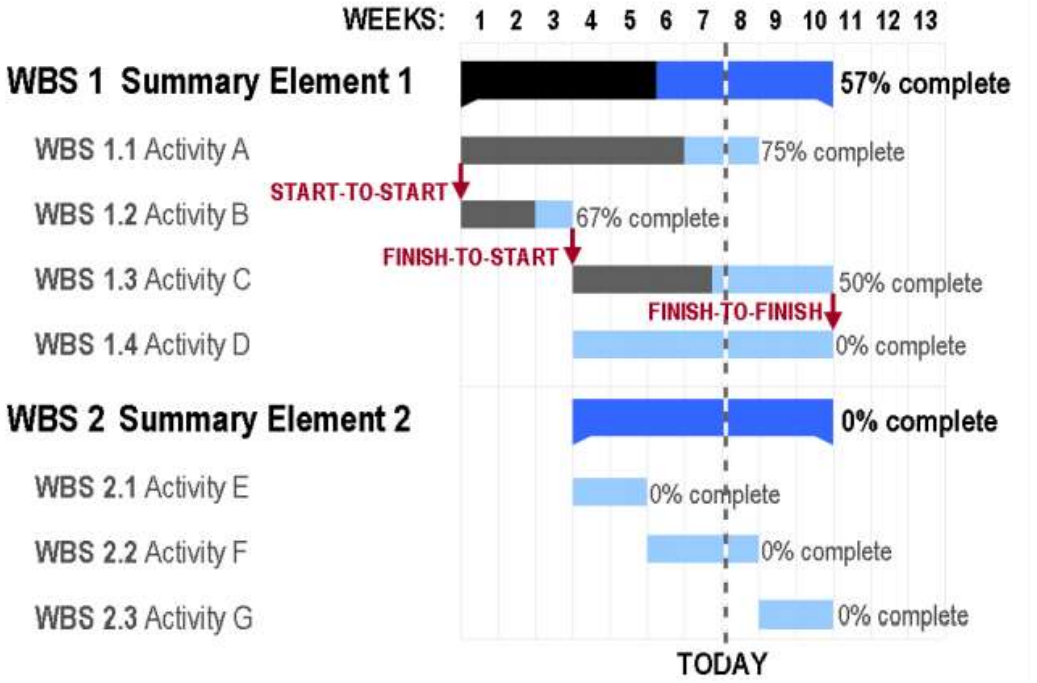
Project



Gantt Chart & Work Breakdown Structure

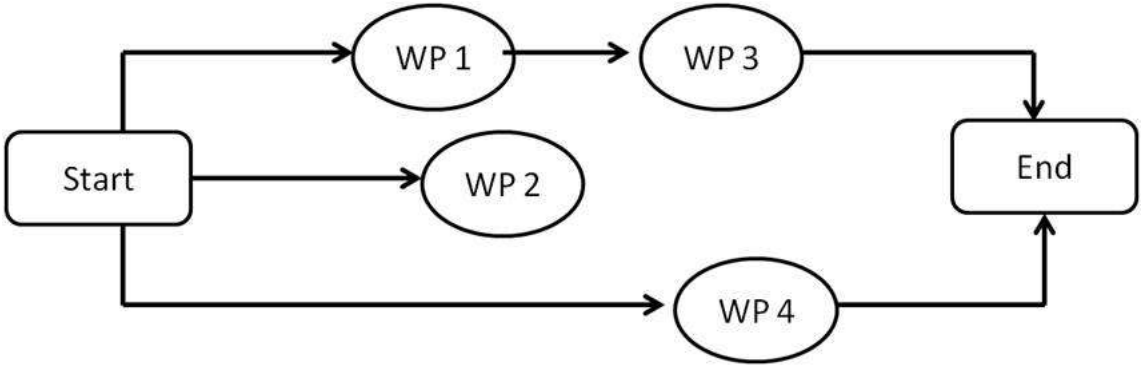
Tasks	Lead partner	2015				2016				2017				2018			
		3	6	9	12	15	18	21	24	27	30	33	36	39	42	45	48
WP 1 - Title																	
Task 1.1: Title	X				D1.1												
Task 1.2: Title	X			M1					D1.2								
Task 1.3: Title	Y										M2						
WP 2 - Title																	
Task 2.1: Title	Z				D2.1												
Task 2.2: Title	X								D2.2								
Task 2.3: Title	Y												M3			D2.3	

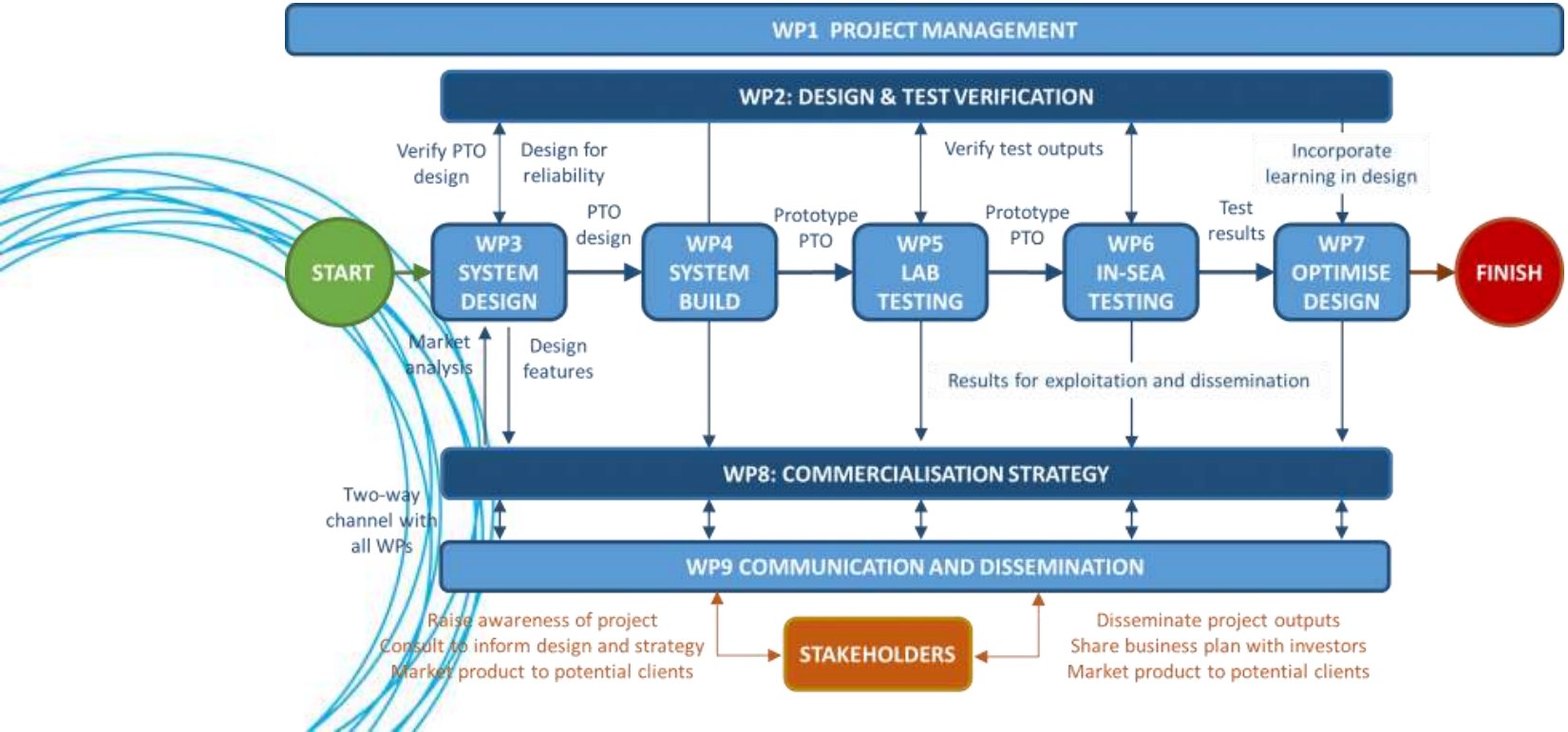




Pert Chart

Pert Chart

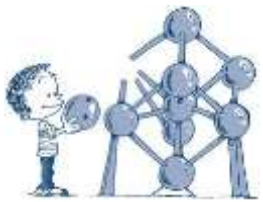




Idea

Project

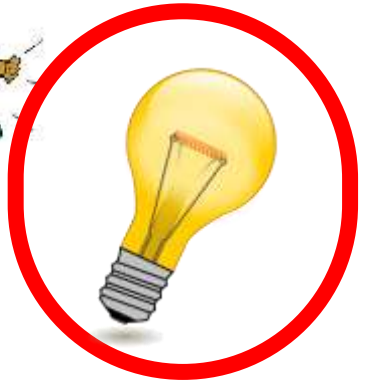
Consortium



Grant Agr.

Proposal

Submission



Final Tips

Start early ... start now! a good proposal needs time and evolution

Look for Consortia, previously awarded projects.

Understand the Language (proposal, consortium etc)

Make sure you know the current (market) situation and your starting point

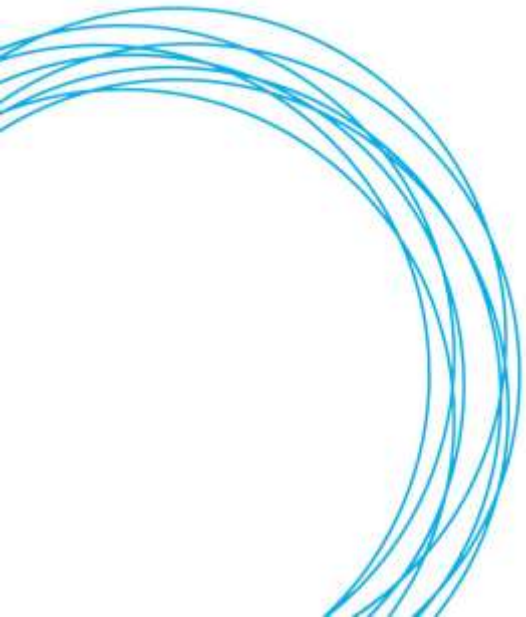
Investigate the interest amongst target group and major stakeholders

Speakers : Prof Claire De Marco & George D Mantas

Prof Claire De Marco : *Associate Professor at Department of Mechanical Engineering, University of Malta*

George D Mantas : *Business Development Director at AquaBioTech Group*

Support Services



Role of the National Contact Point

Spreading Awareness

mailshots; Website; H2020 Malta Facebook Page, information sessions; training sessions; promoting brokerage events…

Advising

one-to-one consultations; partner searches; proposal pre-screening; general queries…

Customised Support

based on clients' needs - financial issues; legal issues; grant agreement; project management; group presentations upon request…

Anthea Fabri
anthea.fabri@gov.mt

NCP Coordinator
Spreading Excellence and Widening Participation
Legal and Financial Issues

Xjenza

The Malta Council for
Science & Technology

Lili Vasileva
lili.vasileva@gov.mt

Marie Curie Actions
ERC
FET

George Bugeja
george.b.bugeja@gov.mt

Energy
Transport
Legal and Financial Issues
Euratom

Mark Meilak
mark.meilak@gov.mt

ICT
NMBP
Secure Societies

Steven Frigerio
steven.frigerio@gov.mt

Innovation in SMEs
Access to Risk Finance
Space

Tamara Schembri
tamara.b.schembri@gov.mt

Climate Action
Europe in a Changing World
SWAFS

Ian Gauci Borda
ian.a.gauci-borda@gov.mt

Health
Food, Agriculture, Marine and Bioeconomy
Research Infrastructures

Q&A